March 11, 2021

Amendment I
FY2021 Government of Guam Group Life Insurance Program
Request for Proposal DOA/HRD/EB-RFP-GLI-21-002
(RFP)


This is to replace the following item of the aforementioned RFP:

Page 23 is hereby replaced to include the Director of the Department of Administration’s Date and Signature.

Content and all other portions of the RFP remain unchanged.

Edward M. Birn, Director
Department of Administration
will be prepared for signature by the parties.

However, if an offeror’s cost proposal is beyond the Negotiating team’s estimates of reasonableness and the Negotiating team does not expect that an economical and beneficial contract can be developed and negotiated, then the Negotiating team will not proceed with Phase IV with the offeror and advise such offeror of its decision in writing. Upon delivery of the notice to terminate contract negotiations, the Negotiating team may negotiate with the second highest ranked offeror. Once an offer has been rejected, it cannot request reconsideration.

If negotiations with the second highest ranked offeror are successful, then a contract may be awarded. If negotiations again fail, then the process is repeated with successively ranked offerors until a contract is successfully negotiated. As used herein, the term “award” refers to a contract signed by all parties as required by law.

4. **Phase IV.** Phase IV is the contract finalization stage, and includes drafting, reviewing and signing of the written contract. By law, the contract must also be reviewed and approved by the Department of Revenue & Taxation, Bureau of Budget and Management and the Attorney General before the Governor will provide his final approval by signing the contract. No contract is valid and binding until it is signed by the Governor. All finalists acknowledge that only the Governor may bind the Government to this contract and that the issuance of this Request for Proposal does not commit the Government of Guam to award a contract.

D. **Cancellation of RFP or solicitation**

The Government may cancel this RFP or solicitation, in whole or in part, at any time, or may reject all proposals so long as the Government makes a written determination that doing so is in the best interest of the Government and a contract has not yet been fully signed. In the event of cancellation or rejection of all proposals, proposals that have been unsealed shall remain the property of the Government and not returned to the respective offerors. A proposal that has not been unsealed (such as late proposals) will be returned to the offeror upon request of the offeror.

E. **Rejection of individual proposals**

The Government shall have the prerogative to reject proposals in whole or in part when doing so is in the best interest of the Government as provided for in the procurement laws. Reasons for rejection of individual proposals include, but are not limited to, reasons such as: (a) the offeror is non-responsible as determined under 2 GAR Div. 4 § 3116; (b) the proposal ultimately fails to meet the announced requirements of the Government in some material respect notwithstanding opportunity for altering or clarifying the proposal; or (c) the proposed price is clearly unreasonable.

EDWARD M. BIRN, Director
Department of Administration

Date: March 12, 2021